

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 21, 2008 (July 21, 2008)

	FORWARD AIR CORPORATION	
(Exact	name of registrant as specified in its charter)	
Tennessee	000-22490	62-1120025
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
430 Airport Road Greeneville, Tennessee		37745
(Address of principal executive offices)	•	(Zip Code)
	Not Applicable	
(Former nar	ne or former address, if changed since last re	port)
Check the appropriate box below if the Form 8-K fi the following provisions:	ling is intended to simultaneously satisfy the	filing obligation of the registrant under any of
☐ Written communications pursuant to Rule 425 ur☐ Soliciting material pursuant to Rule 14a-12 under☐ Pre-commencement communications pursuant to☐ Pre-commencement communications pursuant to☐	r the Exchange Act (17 CFR 240.14a-12) Rule 14d-2(b) under the Exchange Act (17 C	

SECTION 2. FINANCIAL INFORMATION.

Item 2.02. Results of Operations and Financial Condition.

Attached as Exhibit 99.1 and incorporated herein by reference is a copy of a press release, dated July 21, 2008, announcing the financial results of Forward Air Corporation for the quarter ended June 30, 2008.

SECTION 9. FINANCIAL STATEMENTS AND EXHIBITS.

Item 9.01. Financial Statements and Exhibits.

(d)Exhibits. The following exhibit is being furnished as part of this Report.

No.	Exhibit	
99.1	Press Release of Forward Air Corporation dated July 21, 2008.	

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FORWARD AIR CORPORATION

Date: July 21, 2008 By: /s/ Rodney L. Bell

Rodney L. Bell Chief Financial Officer, Senior Vice President and Treasurer

EXHIBIT INDEX

No.	Exhibit	
99.1	Press Release of Forward Air Corporation dated July 21, 2008.	



Exhibit 99.1

FORWARD AIR CORPORATION REPORTS RECORD SECOND QUARTER RESULTS "COMPLETING THE MODEL" INITIATIVES CONTINUE TO GAIN TRACTION

GREENEVILLE, Tenn.—(BUSINESS WIRE)—July 21, 2008—Forward Air Corporation (NASDAQ:FWRD) today reported record revenue, operating income, net income and diluted earnings per share for the second quarter and six months ended June 30, 2008.

Operating revenue for the quarter ended June 30, 2008 increased 30.5% to \$121.6 million from \$93.1 million for the same quarter in 2007. Income from operations was \$20.3 million, compared with \$18.3 million in the prior-year quarter, an increase of 10.6%. As a percent of operating revenue, income from operations decreased to 16.7% from 19.7% for the same quarter last year. Net income during the period increased by \$0.6 million, or 5.5%, to \$12.1 million from \$11.5 million in the prior-year quarter. Income per diluted share from operations for the second quarter of 2008 was \$0.42 compared with \$0.38 in the prior-year quarter, an increase of 10.5%.

Operating revenue for the six months ended June 30, 2008 increased 27.1% to \$229.5 million from \$180.5 million for the same period in 2007. Income from operations was \$36.9 million, compared with \$34.2 million in the prior-year period, an increase of 8.1%. As a percent of operating revenue, income from operations decreased to 16.1% for the first six months of 2008 from 18.9% in 2007. Net income during the period increased 1.6% to \$22.1 million from \$21.8 million in the prior-year period. Income per diluted share from operations for the first six months of 2008 was \$0.76 compared with \$0.72 in the prior-year period, an increase of 5.6%.

Bruce Campbell, Chairman, President and CEO, commented, "Within our Forward Air, Inc operating segment, which includes our core airport-to-airport network, we experienced continued success with our Completing the Model strategic initiatives. Most notably, our TLX truckload brokerage and our Forward Air Complete door-to-door pick-up and delivery offering were key contributors. The success of these initiatives along with improved freight volumes and disciplined cost control by our team enabled us to post record results in the most challenging of economic times."

Commenting further, Mr. Campbell said, "Our Forward Air Solutions segment, which is our pool distribution offering, continued executing their 2008 growth plan by expanding their geographic footprint into Texas. Two of the new locations, Dallas and Houston, resulted from our previously announced (March 17, 2008) asset purchase of Pinch Transport (and related companies) while the third new location, San Antonio, was a de novo expansion, driven by strong customer demand. We will continue to emphasize our geographic expansion strategy in this important product line for the balance of 2008."

In commenting on the third quarter, Rodney L. Bell, Senior Vice President and CFO, said, "We anticipate third quarter year-over-year revenue growth in the 22 to 27% range. Additionally, we expect income per diluted share for the third quarter to be \$0.40 to \$0.44.

Review of Financial Results

Forward Air will hold a conference call to discuss second quarter 2008 results on Tuesday, July 22, 2008 at 9:00 a.m. EDT. The Company's conference call will be available online at www.forwardair.com or by dialing 866.356.4441. A replay of the conference call will be available at www.forwardair.com beginning shortly after the completion of the live call.

About Forward Air

Forward Air is a high-service-level contractor to the air cargo industry providing time-definite ground transportation services through a network of 83 terminals located on or near major airports in the United States and Canada. The Company provides these services as a cost-effective alternative to air transportation of cargo that must be delivered at a specific time but is relatively less time-sensitive than traditional air freight or when air transportation is not economical.

Forward Air Corporation Condensed Consolidated Statements of Income (In thousands, except per share data) (Unaudited)

		Three months ended			Six months ended			
	_	June 30, 2008		June 30, 2007		June 30, 2008		June 30, 2007
Operating revenue:								
Forward Air	\$	90 197	\$	77.227	\$	171 246	\$	151 450
Airport-to-airport Logistics	\$	89,187 14,838	Ф	77,237 10,680	Ф	171,246 27,091	Ф	151,458 18,865
Other		6,188		5.230		11,977		10,178
Forward Air Solutions		0,100		3,230		11,9//		10,178
Pool distribution		11,350				19,187		
Total operating revenue	_	121,563	_	93,147	_	229,501	_	180,501
Total operating revenue		121,303		93,147		229,301		180,501
Operating expenses:								
Purchased transportation								
Forward Air								
Airport-to-airport		33,472		29,739		65,011		60,271
Logistics		10,818		8,150		19,998		14,296
Other		1,572		1,477		3,205		2,773
Forward Air Solutions								
Pool distribution	<u> </u>	2,069				3,242		
Total purchased transportation		47,931		39,366		91,456		77,340
Salaries, wages and employee benefits		29,404		19,964		55,851		38,977
Operating leases		5,884		3,882		10,735		7,617
Depreciation and amortization		3,998		2,494		7,696		4,874
Insurance and claims		1,614		1,900		3,874		3,602
Fuel expense		3,289		271		5,413		509
Other operating expenses	_	9,181	_	6,957		17,564	_	13,429
Total operating expenses	_	101,301		74,834		192,589		146,348
Income from operations		20,262		18,313		36,912		34,153
Other income (expense):								
Interest expense		(328)		(41)		(629)		(81)
Other, net		56		469		210		1,221
Total other income (expense)	_	(272)		428		(419)		1,140
Income before income taxes	_	19,990		18,741		36,493	_	35,293
Income taxes		7,888		7,266		14,383		13,525
Net income	\$	12,102	\$	11,475	\$	22,110	\$	21,768
	_							
Net income per share:								
Basic	\$	0.42	\$	0.38	\$	0.77	\$	0.72
Diluted	\$	0.42	\$	0.38	\$	0.76	\$	0.72
Dividends	\$	0.07	\$	0.07	\$	0.14	\$	0.14
Weighted average shares outstanding:	<u> </u>		_		É		_	
Basic		28,805		29,805		28,737		30,070
Diluted		29,126		30,162		29,041		30,412
Diacoa		27,120		50,102		27,071		50,412

Forward Air Corporation Condensed Consolidated Balance Sheet (In thousands, except per share data) (Unaudited)

	J	une 30, 2008		ember 31, 2007 (a)
Assets	·	_		
Current assets:				
Cash	\$	1,082	\$	4,909
Accounts receivable, net		75,973		59,734
Other current assets		9,153		6,807
Total current assets		86,208		71,450
		4.60.000		1.50.051
Property and equipment		160,988		158,354
Less accumulated depreciation and amortization		57,240		55,322
Total property and equipment, net		103,748		103,032
Goodwill and other acquired intangibles:				
Goodwill		45,045		36,053
Other acquired intangibles, net		37,067		29,991
Total goodwill and other acquired intangibles		82,112		66,044
Other assets		1,955		1,358
Total assets	\$	274,023	\$	241,884
Liabilities and Shareholders' Equity				
Current liabilities:				
Accounts payable	\$	13,512	\$	11,714
Accrued expenses		16,688		14,274
Current portion of debt and capital lease obligations		592		830
Total current liabilities		30,792		26,818
Debt and capital lease obligations, less current portion		36,441		31,486
Other long-term liabilities		2,740		4,476
Deferred income taxes		8,138		7,371
011-112 2				
Shareholders' equity: Common stock		288		286
				280
Additional paid-in capital		6,106		171 447
Retained earnings		189,518		171,447
Total shareholders' equity		195,912	Φ.	171,733
Total liabilities and shareholders' equity	\$	274,023	\$	241,884

⁽a) Taken from audited financial statements, which are not presented in their entirety

Forward Air Corporation Condensed Consolidated Statement of Cash Flows (In thousands) (Unaudited)

	Six months ended		
	June 30, 2008	_	June 30, 2007
Operating activities:	00.110	Φ.	21.50
Net Income	\$ 22,110	\$	21,768
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization	7,696		4,874
Share-based compensation	3,120		1,483
Loss (gain) on sale of property and equipment	21		(235)
Provision for loss (recovery) on receivables	113		(114)
Provision for revenue adjustments	1,904		1,165
Deferred income taxes	1,428		1,514
Tax benefit for stock options exercised	(1,079)	1	(8)
Changes in operating assets and liabilities			
Accounts receivable	(18,301)		(4,312)
Prepaid expenses and other current assets	(2,371)	į	1,347
Accounts payable and accrued expenses	2,514		(2,240)
Net cash provided by operating activities	17,155		25,242
Investing activities:			
Proceeds from disposal of property and equipment	33		273
Purchases of property and equipment	(5,355))	(38,535)
Proceeds from sales or maturities of available-for-sale securities			126,635
Purchases of available-for-sale securities			(75,560)
Acquisition of business	(18,646))	
Other	(93)		(676)
Net cash (used in) provided by investing activities	(24,061)	_	12,137
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Financing activities			
Payments on debt and capital lease obligations	(870))	(19)
Borrowings on line of credit	30,000		`
Payments on line of credit	(25,000))	
Proceeds from exercise of stock options	2,138		275
Payments of cash dividends	(4,036))	(4,222)
Common stock issued under employee stock purchase plan	145		138
Repurchase of common stock			(31,220)
Cash settlement of share-based awards for minimum tax withholdings	(377))	(234)
Tax benefit for stock options exercised	1,079		8
Net cash provided by (used in) financing activities	3,079		(35,274)
Net (decrease) increase in cash	(3,827)		2,105
Cash at beginning of period	4,909		8,231
Cash at end of period	\$ 1,082	\$	10,336
Cash at end of period	ψ 1,082	Ψ	10,550

Forward Air Corporation Segment Information (In millions) (Unaudited)

		Three months ended					
	J	une 30, 2008	Percent of Revenue	June 30, 2007	Percent of Revenue		
Operating revenue		<u> </u>					
Forward Air	\$	110.9	91.2%	\$ 93.1	100.0%		
FASI		11.4	9.4				
Intercompany Eliminations		(0.7)	(0.6)				
Total		121.6	100.0	93.1	100.0		
Purchased transportation							
Forward Air		45.9	41.4	39.4	42.3		
FASI		2.7	23.7				
Intercompany Eliminations		(0.7)	100.0				
Total		47.9	39.4	39.4	42.3		
Salaries, wages and employee benefits							
Forward Air		24.7	22.3	19.9	21.4		
FASI		4.7	41.2	17.7	21.1		
Total		29.4	24.2	19.9	21.4		
On susting large							
Operating leases Forward Air		1.6	4.2	2.0	4.2		
FASI		4.6		3.9	4.2		
		1.3	11.4	2.0			
Total		5.9	4.8	3.9	4.2		
Depreciation and amortization							
Forward Air		3.6	3.2	2.5	2.7		
FASI		0.4	3.5		<u></u>		
Total		4.0	3.3	2.5	2.7		
Insurance and claims							
Forward Air		1.6	1.4	1.9	2.0		
FASI							
Total		1.6	1.3	1.9	2.0		
Fuel expense							
Forward Air		1.8	1.6	0.3	0.3		
FASI		1.5	13.2				
Total		3.3	2.7	0.3	0.3		
Other operating expenses							
Forward Air		8.0	7.2	6.9	7.4		
FASI		1.2	10.5				
Total		9.2	7.6	6.9	7.4		
Income (loss) from operations							
Forward Air		20.7	18.7	18.3	19.7		
FASI		(0.4)	(3.5)				
Total	\$	20.3	16.7%	\$ 18.3	19.7%		
1 0141	Φ	20.3	10.7%	ψ 10.3	19.7%		

Forward Air Corporation Segment Information (In millions) (Unaudited)

FASI 19.2 8.4 Intercompany Eliminations (0.9) (0.4) Total 229.5 100.0 180.5 100 Purchased transportation Forward Air 88.2 41.8 77.4 44.7 FASI 4.1 21.4 Intercompany Eliminations (0.9) 100.0 Total 91.4 39.8 77.4 44.7 Salaries, wages and employee benefits 47.3 22.4 38.9 2 FASI 8.6 44.8	
Forward Air \$ 211.2 92.0% \$ 180.5 100 FASI 19.2 8.4 Intercompany Eliminations (0.9) (0.4) Total 229.5 100.0 180.5 100 Purchased transportation	
Forward Air	
Intercompany Eliminations (0.9) (0.4)	00.0%
Total 229.5 100.0 180.5 100.0 Purchased transportation Forward Air 88.2 41.8 77.4 47.2 FASI 4.1 21.4 Intercompany Eliminations (0.9) 100.0 Total 91.4 39.8 77.4 47.2 Salaries, wages and employee benefits 47.3 22.4 38.9 2 FASI 8.6 44.8	
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FASI 4.1 21.4 Intercompany Eliminations (0.9) 100.0 Total 91.4 39.8 77.4 4.2 Salaries, wages and employee benefits 47.3 22.4 38.9 2 FASI 8.6 44.8	
Intercompany Eliminations (0.9) 100.0 Total 91.4 39.8 77.4 42 Salaries, wages and employee benefits 47.3 22.4 38.9 2 FASI 8.6 44.8	42.9
Total 91.4 39.8 77.4 45.8 Salaries, wages and employee benefits Forward Air 47.3 22.4 38.9 2 FASI 8.6 44.8	
Salaries, wages and employee benefits Forward Air 47.3 22.4 38.9 2 FASI 8.6 44.8	
Forward Air 47.3 22.4 38.9 2 FASI 8.6 44.8	42.9
Forward Air 47.3 22.4 38.9 2 FASI 8.6 44.8	
	21.6
Total 55.9 24.3 38.9 2	
33.7 21.8 30.7	21.6
Operating leases	
	4.2
FASI 1.8 9.4	
	4.2
Depreciation and amortization	
	2.7
FASI 0.7 3.6	
	2.7
Insurance and claims	
	2.0
FASI 0.5 2.6	2.0
	2.0
Fuel expense	
	0.3
	0.3
	0.3
Other operating expenses	
	7.4
FASI	
Total 17.5 7.6 13.4	7.4
Income (loss) from operations	
	18.9
FASI (0.9) (4.7)	
Total \$ 37.0 16.1% \$ 34.2	18.9%

Important Information

This press release contains "forward-looking statements," as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements other than historical information or statements of current condition and relate to future events or our future financial performance. Some forward-looking statements may be identified by use of such terms as "believes," "anticipates," "intends," "plans," "estimates," "projects" or "expects." Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The following is a list of factors, among others, that could cause actual results to differ materially from those contemplated by the forward-looking statements: economic factors such as recessions, inflation, higher interest rates and downturns in customer business cycles, our inability to maintain our historical growth rate because of a decreased volume of freight moving through our network or decreased average revenue per pound of freight moving through our network, increasing competition and pricing pressure, surplus inventories, loss of a major customer, the creditworthiness of our customers and their ability to pay for services rendered, our ability to secure terminal facilities in desirable locations at reasonable rates, the inability of our information systems to handle an increased volume of freight moving through our network, changes in fuel prices, claims for property damage, personal injuries or workers' compensation, employment matters including rising health care costs, enforcement of and changes in governmental regulations, environmental and tax matters, the handling of hazardous materials, the availability and compensation of qualified independent owner-operators and freight handlers needed to serve our transportation needs and our inability to successfully integrate acquisitions. As a result of the foregoing, no assurance can be given as to future financial condition, cash flows or results of operations. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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